

Raisins:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October 1999. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 1999.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 1999. Source: PIERS, October 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for December 30, 1999. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Raisins are quoted on full, 17 KT per 20-foot dry containers unless otherwise noted.

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Issue Date: December 30, 1999 Page 1 of 7

L.A./L.B./Oakland Ports To Busan, South Korea

Raisins

Monthly Market Share For: October 1999

Month\Year: 8\47

	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	75%	19%	12 Days	\$1,025									\$1,025
Maersk	13%	36%	14 Days	\$750.00	\$40								\$790
Hyundai	13%	2%	13 Days⁴	\$1,375	\$32								\$1,407
Yang Ming	0%	23%	16 Days	\$1,064	\$32								\$1,096
COSCO	0%	15%	15 Days										
Zim Line	0%	4%	15 Days	\$960.00	·		·	·					\$960

⁴ Transit time is based on departure from Long Beach, CA.

Issue Date: December 30, 1999

L.A./L.B./Oakland Ports To Hong Kong

Raisins

Monthly Market Share For: October 1999

Month\Year: 16\62 Surcharges: Market Market **Transit** Time **Carrier** Share Share CY Ocean Rate **BAF** CY**CAF THC** CFS Rec ARB Cotton R. Size **ContainerRate** Cho Yang \$625.00 31% 16% 14 Days \$625 19% 25% 14 Days \$750.00 \$40 \$790 Maersk 18% \$645.00 \$645 Senator 13% 14 Days OOCL 15 Days \$800.00 \$800 13% 12% cosco 17 Days 13% 5% \$1,522 \$32 \$1,554 Evergreen 6% 8% 16 Days Mitsui OSK 14 Days 0% 8% P&O Nedlloyd 0% 7% 15 Days 13 Days⁴ 0% 3% \$1,646 Hyundai \$1,646

Issue Date: December 30, 1999

Page 3 of 7

⁴ Transit time is based on departure from Long Beach, CA.

Month\Year: 8\113

Evergreen

Maersk

OOCL

K Line

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raisins

5%

\$792

\$828

\$825

\$660

Monthly Market Share For: October 1999

15 Days

13 Days

15 Days

12 Days

\$760.00

\$750.00

\$825.00

\$660.00

25%

15%

11%

8%

0%

0%

0%

0%

Surcharges: Market Market **Transit** Share Share CY Time **Carrier** Ocean Rate BAFCY**CAF THC** CFS Rec ARB Cotton R. Size **ContainerRate** Yang Ming \$745.00 \$745 61% 27% 14 Days APL 14% 2% 12 Days \$620.00 \$620 Cho Yang 13% 4% 12 Days \$800.00 \$800 P&O Nedlloyd 2% 14 Days 1%

\$32

\$40

Issue Date: December 30, 1999

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raisins

Monthly Market Share For: October 1999

Month\Year: 3\15

Month\Year: 3\15	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	67%	41%	19 Days	\$1,075									\$1,075
Hyundai	33%	14%	25 Days⁴	\$2,089	\$32								\$2,121
Evergreen	0%	15%	25 Days	\$2,144	\$32								\$2,176
Yang Ming	0%	7%		\$1,656	\$32		<u> </u>	·					\$1,597

⁴ Transit time is based on departure from Long Beach, CA.

Issue Date: December 30, 1999

Page 5 of 7

L.A./L.B./Oakland Ports To Singapore

Raisins

Monthly Market Share For: October 1999

Month\Year: 10\43	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	35%	36%	18 Days	\$1,075									\$1,075
cosco	30%	7%	18 Days										
K Line	16%	20%	18 Days	\$950.00									\$950
Maersk	10%	16%	19 Days	\$1,250	\$40		9%						\$1,403
Senator	10%	5%	18 Days	\$450.00									\$450
P&O Nedlloyd	0%	10%	21 Days										
Evergreen	0%	3%	22 Days	\$2,054	\$32		9%						\$2,271

Issue Date: December 30, 1999

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Raisins

Monthly Market Share For: October 1999

Month\Year: 71\919 Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	41%	18%	10 Days	\$1,650	\$40								\$1,690
P&O Nedlloyd	23%	34%	11 Days										
Hapag-Lloyd	16%	4%	11 Days	\$828.00			43%	\$453					\$1,637
Evergreen	7%	4%	10 Days	\$1,280	\$32		40%						\$1,824
Maersk	7%	2%	10 Days	\$750.00	\$40		40%						\$1,090
Meditteranean	3%	0%											
K Line	1%	9%	10 Days	\$927.00				\$453					\$1,380
OOCL	1%	1%	11 Days										
cosco	1%	0%	12 Days										
NYK Line	0%	16%	11 Days	\$930.00									\$930
Cho Yang	0%	7%	9 Days	\$1,266	\$16								\$1,282
Hanjin	0%	4%	20 Days 4	\$700.00	\$32		40%	\$453					\$1,465

⁴ Transit time is based on departure from Long Beach, CA.

Page 7 of 7 Issue Date: December 30, 1999